

Tab A. FG&E Default Service RFP

Fitchburg Gas and Electric Light Company

Default Service
Request for Proposals

Service Period:
June 1, 2003 – November 30, 2003

Issued: March 25, 2003

Fitchburg Gas and Electric Light Company ("FG&E")

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**Request for Proposals
To Provide
Default Service
To Customers of
Fitchburg Gas and Electric Light Company**

I. Introduction

The Massachusetts Electric Industry Restructuring Act of 1997 (“Massachusetts Act”) provided for competition in the electric utility industry by extending competition in the wholesale power supply markets to retail customers through the provision of retail access to all customers. The Massachusetts Act provided access for all retail customers of Fitchburg Gas and Electric Light Company (“FG&E”) as of March 1, 1998. The Massachusetts Act requires each distribution company to provide default service to those customers that are not receiving generation service as part of the standard offer service option or from a competitive supplier (“Default Service”).

The Massachusetts Act requires Default Service to be competitively procured. In addition, the Massachusetts Department of Telecommunications and Energy (“DTE”) initiated a generic proceeding on rules and procedures for the provision of and pricing of Default Service¹. The DTE ordered all electric companies in Massachusetts to procure Default Service through competitive solicitations by customer group and to procure such power at fixed monthly prices². For FG&E, two customer groups have been established. One group contains residential and small commercial and industrial (“C&I”) customers, the other group contains medium and large C&I customers.

FG&E is issuing this Request for Proposals (“RFP”) to solicit competing power supply offers from qualified power suppliers (“Suppliers”) to supply firm, load-following power to meet 100% of the Default Service requirements for its two customer groups for the period of June 1, 2003 through November 30, 2003.

This RFP provides background information and details the major components, requirements, commercial terms and conditions, and elaborates on the procedures to be employed by FG&E to select the winning Supplier(s).

II. Description of Default Service

FG&E is soliciting load-following power supply offers to meet the needs of its ultimate customers who are taking service under its Default Service tariff. Default Service is provided to retail customers who are not otherwise eligible for standard offer service and are not taking service from a competitive supplier. Default Service can be initiated by: a) a customer notifying FG&E that they wish to terminate service from their competitive

¹ Docket D.T.E. 99-60.

² See Dockets D.T.E. 99-60-A and D.T.E. 99-60-B.

supplier and commence Default Service; b) a competitive supplier notifying FG&E that it is terminating service to a customer; c) a competitive supplier ceasing to provide service to a customer without notifying FG&E; or d) a customer moving into FG&E's service territory after March 1, 1998, who has not affirmatively chosen a competitive supplier and is not otherwise eligible for standard offer service.

For the purpose of this solicitation, FG&E has established two Default Service customer groups, comprised of the customer rate classes shown in the following table. Suppliers are encouraged to submit bids to provide service to both customer groups, however bids to supply only one customer group will be accepted. The loads associated with the two customer groups are modeled in the NEPOOL market system as load asset number 1737 and load asset number 1095.

Customer Group	Load Asset #	Customer Rate Class
Residential and Small C&I	1737	RD-1, RD-2, RD-4, GD-1, GD-6
Medium and Large C&I	1095	GD-2, GD-3, GD-4, GD-5 and SD (street lights)

The amount of Default Service to be supplied by the winning Supplier(s) will be determined in accordance with the retail load associated with those customers who from time to time rely on Default Service. FG&E cannot predict the number of customers that will rely on Default Service, how much load will be represented by these customers, or how long they will continue to take Default Service. FG&E expressly reserves the right to encourage customers to choose their own supplier from the competitive marketplace instead of taking Default Service.

To assist Suppliers in determining the potential load requirements, historic aggregate hourly Default Service loads have been included along with this RFP in electronic format (see file "Hourly Loads.xls"). The file includes hourly load data for FG&E's entire Default Service from January 1, 2000 through March 20, 2003, and also includes hourly load data by customer group as defined in this solicitation from December 1, 2001 through March 20, 2003. Copies of FG&E's monthly DOER 110 forms from January 2000 through February 2003 are attached as Appendix D (see file "App D - DOER 110.pdf"). The DOER 110 form details by customer rate class the number of customers and monthly retail billed kWh sales delivered to customers receiving standard offer service, Default Service³ and generation service from competitive suppliers. Class average load shapes (8760 hours) are available on FG&E's website at <http://services.unitil.com/fge/loadshapes.asp>. In addition, FG&E is providing the

³ FG&E currently provides its Default Service customers with a variable or fixed retail rate option. The power supply sought in this RFP will be used to serve all Default Service customers, regardless of the retail rate options (variable or fixed) they choose.

estimated monthly loads for each customer group which will provide the basis for weighting competing bids (see file “Evaluation Worksheet.xls”).

III. General Provisions

Terms and Conditions

A winning Supplier(s) will be selected to provide Default Service to each customer group during the supply obligation period of this RFP. FG&E is offering two options for establishing contractual terms and conditions for the provision of Default Service as sought herein. Suppliers may choose to enter into an EEI Master Agreement with FG&E and execute the transaction confirmation letter (“Confirm”) contained in Appendix B (see file “App B – Confirm.doc”), or execute the Default Service Power Contract (“Contract”) contained in Appendix C (see file “App C – Contract.doc”). The winning Supplier(s) will be required to enter into an EEI Agreement and execute the Confirm or execute the Contract within three (3) business days of being notified that it has been selected as the winning Supplier. For new EEI Agreements, FG&E intends to enter into only unilateral, or one-way, agreements by re-defining the term “Transaction” to mean sales by Seller and purchases by FG&E of a Product pursuant to the Master Agreement.

The EEI Agreement and Confirm or Contract will be filed with the Massachusetts DTE, and FG&E is responsible for this filing. The obligations of both parties under the Confirm or the Contract are subject to and conditioned upon the Massachusetts DTE’s approval of the retail rates derived from the transaction sought in this solicitation. FG&E and the Supplier(s) will use their best efforts to obtain Massachusetts DTE’s approval.

Proposal Process and Submission Date

The following table outlines key dates associated with this procurement process.

Item	Date
RFP Issued	Tue, 3/25/03
Proposal Submission Forms Due	Wed, 4/9/03 – 12pm EPT
Final Pricing Due	Tue, 4/15/03 – 10am EPT
Winning Supplier(s) Notified	Tue, 4/15/03 – 4pm EPT
Contract(s) Executed	Mon, 4/21/03
Contract(s) filed for DTE Approval	Wed, 4/23/03
Commence Delivery	Sun, 6/1/03

Respondents to this RFP for Default Service must submit one (1) copy of their proposal to the following address by **12:00 p.m. EPT on Wednesday April 9, 2003**. Please mark submissions “FG&E Default Service Bid Response.”

FG&E Default Service Bid Response

Attn: Rob Furino

6 Liberty Lane West

Hampton, NH 03842

E-mail: furino@unitil.com

Proposals may be submitted by e-mail. However, FG&E reserves the right to request that a hard copy of any proposal be delivered by mail or by hand for any reason, though FG&E expects to issue such requests only in the event that an e-mail submission is unreadable or inaccessible. Respondent's proposal must include the requested background information outlined in the Proposal Submission Form, attached as Appendix A (see file "App A – Submission Form.doc"). Proposed pricing must be in the form described in the Proposal Requirements section.

Respondents will have the opportunity to modify their pricing proposals until 10:00 a.m. EPT on Tuesday, April 15, 2003, at which time bids will become binding. FG&E intends to confirm final pricing, evaluate competing bids, and select a winning Supplier(s) that same day.

FG&E, at its sole discretion, reserves the right to issue additional instructions or requests for additional information, to extend the due date, to modify any provision in the RFP or any appendix thereto or to withdraw the RFP.

Contact Person and Questions

Questions regarding this RFP should be submitted in writing to Rob Furino at furino@unitil.com. FG&E will attempt to respond to all questions within 24 hours of receipt. Rob Furino can also be reached at (603) 773-6452.

Right to Select Supplier

FG&E shall have the exclusive right to select or reject any and/or all of the proposals submitted at any time, for any reason and to disregard any submission not prepared according to the requirements contained in this RFP.

Customer Billing and Customer Service

The Default Service power supply procured under this RFP will be a wholesale supply. As such, the winning supplier(s) will have no retail customer contact in any form. All customers taking Default Service will be retail customers of FG&E. As the retail provider of such service, FG&E will provide billing and customer service to customers receiving Default Service.

In addition, FG&E will assume responsibility for the ultimate collection of moneys owed by customers in accordance with rules and regulations approved by the Massachusetts DTE.

IV. Service Features

Supply Obligation Period

The supply obligation period will commence at 0001 hours on June 1, 2003 and will terminate at 2400 hours on November 30, 2003.

Delivery Point

The Supplier(s) of Default Service will be responsible for delivering power to, or procuring power within, the West Central Massachusetts Zone, the location of FG&E's Default Service loads. The loads associated with FG&E's Residential and Small C&I Default Service customers will be reported to Load Asset 1737, and the loads of FG&E's Medium and Large C&I Default Service customers will be reported to Load Asset 1095. The Supplier(s) of Default Service for each customer group will be responsible for any PTF losses allocated by the ISO to their account.

Form of Service

The Supplier(s) shall be responsible for the generation and/or market procurement and delivery of the portion of the electric capacity, energy and ancillary services required to meet the needs of FG&E's ultimate customers taking Default Service in each customer group. The winning Supplier(s) will be responsible for all present and future requirements and associated costs to the extent such charges are not imposed on FG&E as a transmission charge by NEPOOL or the ISO, associated with the services and any other requirements, market products, expenses or charges imposed by NEPOOL or the ISO, as they may be in effect from time to time.

Default Service power supply is firm, load-following power for delivery to ultimate customers taking service under FG&E's Default Service tariff. The winning Supplier(s) shall be assigned, through the NEPOOL Asset Registration Process, an Ownership Share of the Load Asset representing the customer group(s) to be served by the Supplier(s). Supplier(s) shall be responsible for all obligations, requirements, and costs associated with its Ownership Share of the Load Asset(s) including, but not limited to, the Real-Time Load Obligations, ICAP/UCAP Obligations, Regulation Obligations, Operating Reserve Charges, RMR Operating Reserve Charges, Emergency Energy charges, Inadvertent Energy Revenue Charges, ISO Schedule 2 Charges, ISO Schedule 3 Charges, Day-Ahead Energy Market Charges, and Real-Time Energy Market Charges at the West Central Massachusetts zone, the location of FG&E's Default Service customers. Supplier(s) shall be responsible for all decisions and data submissions associated with any bids into the market system to manage these obligations. Supplier(s) shall be responsible for all components of Locational Marginal Prices that Supplier(s) must pay to provide Default Service, including its delivery to the Delivery Point. These components include, but are not limited to, the Energy Component, Loss Component, and Congestion Component.

The quantity of service that Supplier(s) will be responsible to deliver, and FG&E will be responsible to purchase, includes the local distribution losses associated with delivery of electricity from the delivery point to the customers' meters. FG&E will

make arrangements for NEPOOL Regional Network Service, which provides for transmission over PTF and Local Network Service from any applicable local transmission provider(s), which provides for transmission over non-PTF. FG&E will be billed by NEPOOL and the applicable local transmission provider(s) for these services and will pay these bills and collect the costs, along with its distribution costs, from its customers through its retail distribution tariffs. Any other transmission or distribution costs will be the Supplier's responsibility.

FG&E will report Default Service loads associated with Load Assets 1737 and 1095 to ISO-NE on a daily basis in accordance with the reporting practices in New England. The load reported for Default Service customers will incorporate appropriate load allocation and estimation techniques and available meter readings for customers receiving Default Service from FG&E. Month end adjustments, based on customer meter readings, will be made to loads approximately 45 days after each month. Such adjustments will be priced at the contract price in effective for the month the load was served.

Renewable Energy Portfolio Standards ("RPS")

The Massachusetts Act required the Division of Energy Resources ("DOER") to establish a renewable energy portfolio standard for all retail electricity suppliers selling electricity to end-use consumers in Massachusetts. Implementation of the RPS requirements began on January 1, 2003 and requires FG&E to demonstrate that at least one percent (1%) of its electricity sales in 2003 is supplied from "New Renewable Generation" sources. The DOER regulations on RPS requirements can be found at the DOER's website (<http://www.state.ma.us/doer/rps/index.htm>), see 225 CMR 14.00.

Accordingly, FG&E requests Respondents to include RPS compliance equivalent to 1% of sales to default service customers for the period of June 2003 through November 2003. The winning Supplier(s) will need to utilize the NEPOOL Generation Information System ("GIS") to provide Renewable Energy Certificates ("RECs") to FG&E that comply with the requirements of the RPS regulations. The Supplier(s) is encouraged to transfer the RECs by the close of trading during the second quarter of 2004. Although RECs may be purchased after the fact, Supplier(s) obligations will not be fulfilled until the GIS Certificates are transferred to FG&E's GIS account.

V. Proposal Requirements

Requested Information

Each Respondent to this RFP must provide the information requested in the Proposal Submission Form attached as Appendix A (see file "App A – Submission Form.doc"). Respondents may simply complete the Submission Form in any legible fashion and return it to FG&E. In addition, proposals should contain explanatory, descriptive and/or supporting materials as necessary.

FG&E will treat all information received from Respondents in a confidential manner and will not, except as required by law or regulatory authority, disclose such information to any third party or use such information for any purpose other than to evaluate the Respondent's ability to perform under the EEI Master Agreement and Confirm or the Default Service Power Contract.

Proposed Pricing

Respondents must specify the prices, in ¢/kWh, at which they will provide Default Service for each customer group they are bidding to serve. Proposed prices may vary by calendar month and by customer group, but must be uniform for the entire calendar month and must cover the entire supply obligation period. Purchases will be made on an "as-delivered" energy basis with prices stated on a fixed ¢/kWh basis for all kWh reported to the ISO for either Load Asset 1737 (Residential and Small C&I Customer Group) or Load Asset 1095 (Medium and Large C&I Customer Group). No maximum price is specified, however the resulting EEI Agreement Confirm(s) or Contract(s), including price, is subject to the review and acceptance of resulting retail rates by the DTE.

Proposals that contain time of use pricing, demand charges, or other fixed charges will be rejected.

Bidder Requirements

In order to secure reliable, low cost Default Service for its customers, FG&E wishes to include all qualified power suppliers in this solicitation.

Bidders must have access to the NEPOOL settlement process for the entire term of the sale, either as a Participant in NEPOOL or via arrangements with a Participant to utilize their settlement process.

FG&E may request security at any time during the term of the Default Service Power Contract to assure the Supplier's performance. Such security may take the form of a cash deposit, letter of credit or corporate guarantee from an investment grade company. The intent of such security would be to assure Supplier's performance at the contract price for the volume of transactions under the Contract.

VI. Evaluation Criteria

The principal criteria to be used in evaluating proposals will include, but may not be limited to:

- ✍ Lowest evaluated bid price over the supply obligation period;
- ✍ Financial and operational viability of the power supplier; and
- ✍ Responsiveness to non-price requirements.

Bid prices will be evaluated by weighing the fixed monthly bids according to the estimated monthly loads for each customer group provided the Evaluation Worksheet (see file "Evaluation Worksheet.xls").

RESPONDENT: _____

FG&E Default Service RFP
Proposal Submission Form
Due Wed, April 9, 2003

APPENDIX A: PROPOSAL SUBMISSION FORM

RESPONDENT: _____

1. General Information

Name of Respondent	
Name of Parent or Guarantor (if any)	
Principal contact person <input type="checkbox"/> Name <input type="checkbox"/> Title <input type="checkbox"/> Company <input type="checkbox"/> Mailing address <input type="checkbox"/> Telephone number <input type="checkbox"/> Fax number <input type="checkbox"/> E-mail address	
Secondary contact person (if any) <input type="checkbox"/> Name <input type="checkbox"/> Title <input type="checkbox"/> Company <input type="checkbox"/> Mailing address <input type="checkbox"/> Telephone number <input type="checkbox"/> Fax number <input type="checkbox"/> E-mail address	
Legal status of Respondent (e.g., sole proprietorship, partnership, limited partnership, joint venture, or corporation)	
State of incorporation, residency or organization	
The names of all general and limited partners (if Respondent is a partnership)	
Description of Respondent and all relevant	

RESPONDENT: _____

affiliated entities and joint ventures	
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2. Financial Information

Current debt ratings for <u>Respondent</u> . Please include names of rating agencies. If <u>Respondent</u> is not rated, please indicate.	
Dates of debt ratings provided above.	
Date <u>Respondent's</u> last fiscal year ended.	
Total revenue for <u>Respondent</u> for the most recent fiscal year.	
Total net income for <u>Respondent</u> for the most recent fiscal year.	
Total assets for <u>Respondent</u> as of the close of the previous fiscal year.	
Copy of the <u>Respondent's</u> most recent balance sheet, income statement and cash flow statement.	

Current debt ratings for <u>Parent or Guarantor</u> (if any). Please include names of rating agencies. If <u>Parent or Guarantor</u> is not rated, please indicate.	
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RESPONDENT: _____

Dates of debt ratings provided above.	
Date <u>Parent or Guarantor's</u> last fiscal year ended.	
Total revenue for <u>Parent or Guarantor</u> for the most recent fiscal year.	
Total net income for <u>Parent or Guarantor</u> for the most recent fiscal year.	
Total assets for <u>Parent or Guarantor</u> as of the close of the previous fiscal year.	
Copy of the <u>Parent or Guarantor's</u> most recent balance sheet, income statement and cash flow statement.	

3. Defaults and Adverse Situations

<p>Describe, in detail, any situation in which Respondent (either alone or as part of a joint venture), or an affiliate of Respondent, defaulted or was deemed to be in noncompliance of its contractual obligations to deliver energy and/or capacity at wholesale within the past five years.</p> <p>Explain the situation, its outcome and all other relevant facts associated with the event described.</p> <p>Please also identify the name, title and telephone number of the principal manager of the customer/client who asserted the event of default or noncompliance.</p>	
<p>Describe any facts presently known to Respondent that might adversely affect its ability to provide the service(s) bid herein as provided for in the Request for Proposals.</p>	

RESPONDENT: _____

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4. NEPOOL and Power Supply Experience

Is Respondent a member of NEPOOL?	
Please list Respondent's NEPOOL Participant ID.	
If Respondent is NOT a NEPOOL member, list the name and Participant ID of the NEPOOL member who will carry Respondent's obligations in its settlement account. Please provide a supporting statement from such member.	
Describe Respondent's experience and record of performance in the areas of power marketing, brokering, sales, and/or contracting, for the last five years within NEPOOL and/or the New England region.	
Provide three references (name, title and contact information) who have contracted with the Respondent for load-following services or who can attest to Respondent's ability in the areas of power supply portfolio management within the past 2 years.	

5. Contract Terms

RESPONDENT: _____

<p>Please indicate preference:</p> <p>Respondent prefers to provide service under terms substantially similar to those in the <u>Transaction Confirmation Letter</u> contained in Appendix B. Respondent acknowledges that this option requires Respondent to establish an EEI Master Agreement with FG&E, if one does not already exist.</p> <p>- or -</p> <p>Respondent prefers to execute a contract substantially similar to the <u>Default Service Power Contract</u> contained in Appendix C.</p>	
<p>Please provide any proposed modifications to either the <u>Transaction Confirmation Letter</u> in Appendix B or the <u>Default Service Power Contract</u> in Appendix C.</p> <p>Please briefly list issues here and provide proposed changes to the language in the document in revision marking mode as appropriate.</p> <p>Respondents preferring to execute an EEI Master Agreement are asked to submit a copy of their cover sheet including any addenda.</p>	
<p>Does Respondent agree that the obligations of both parties are subject to and conditioned upon the Massachusetts DTE's approval of the retail rates derived from the transaction sought in this solicitation?</p>	
<p>Please list all regulatory approvals required before service can commence.</p>	

RESPONDENT: _____

6. PROPOSED PRICING

Bids for Residential and Small C&I customer group
(Rate classes RD-1, RD-2, RD-4, GD-1, GD-6)

Month	Jun 2003	Jul 2003	Aug 2003	Sep 2003	Oct 2003	Nov 2003
kWh price						

Maximum percentage of load willing to serve _____ %

Bids for Medium and Large C&I customer group
(Rate classes GD-2, GD-3, GD-4, GD-5, SD)

Month	Jun 2003	Jul 2003	Aug 2003	Sep 2003	Oct 2003	Nov 2003
kWh price						

Maximum percentage of load willing to serve _____ %

Notes:

- ? The kWh price should be in format of: "3.90 cents", "4.50 cents", etc.
- ? FG&E will consider bids to serve less than 100% of the load for each customer group.
- ? FG&E will not consider fixed kWh bids.
- ? FG&E will be responsible for distribution losses from the Delivery Point to the customers' meters. Bids should not reflect the cost of local distribution losses.
- ? Please note that bids cover costs for all ancillary services and obligations that NEPOOL assesses upon load serving entities. Please account for all products in the bid prices.
- ? Please note that service requires the provision of Renewable Energy Credits (RECs) needed to comply with the Renewable Portfolio Standards (RPS) established in Massachusetts, pursuant to 225 CMR 14.00. Bids should cover the cost of providing this service.

APPENDIX B: EEI MASTER AGREEMENT TRANSACTION CONFIRMATION LETTER

**MASTER POWER PURCHASE AND SALE AGREEMENT
CONFIRMATION LETTER**

This confirmation letter shall confirm the Transaction agreed to on April 15, 2003 between Fitchburg Gas and Electric Light Company ("FG&E" or "Party A") and _____ ("Party B") regarding the sale/purchase of the Product under the terms and conditions as follows:

Seller: _____

Buyer: FG&E

Product:

☐ Into _____, Seller's Daily Choice

☒ Firm (LD)

It is understood that Seller's obligations hereunder are Firm (LD) and Seller accordingly shall provide firm, load-following power for delivery to ultimate customers taking service under Buyer's Default Service tariff. The obligations and responsibilities associated with providing service under this Transaction shall be transferred to Seller via an Ownership Share for Load, utilizing the NEPOOL Asset Registration Process, for the Load Asset(s) listed under Contract Quantity. Seller's obligations include, but are not limited to, the Real-Time Load Obligations, ICAP/UCAP Obligations, Regulation Obligations, Operating Reserve Charges, RMR Operating Reserve Charges, Emergency Energy charges, Inadvertent Energy Revenue Charges, ISO Schedule 2 Charges, ISO Schedule 3 Charges, Day-Ahead Energy Market Charges, and Real Time Energy Market Charges at the West Central Massachusetts zone, the location of Buyer's Default Service customers. Seller is responsible for all components of Locational Marginal Prices including the Energy Component, Loss Component, and Congestion Component.

Seller assumes the obligation of providing Renewable Energy Certificates ("RECs") that comply with the requirements of the RPS regulations for the load served under this Transaction in accordance with the Renewable Portfolio Standards established in Massachusetts, which standards are specified in 225 CMR 14.00. Although RECs may be purchased after the fact, Seller's obligations hereunder will not be fulfilled until required NEPOOL GIS Certificates are transferred to Buyer's GIS account.

☐ Firm (No Force Majeure)

☐ System Firm
(Specify System: _____)

☐ Unit Firm
(Specify Unit(s): _____)

☐ Other _____

☐ Transmission Contingency (If not marked, no transmission contingency)

Confirmation Letter

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<input type="checkbox"/>	FT-Contract Path Contingency	<input type="checkbox"/>	Seller	<input type="checkbox"/>	Buyer
<input type="checkbox"/>	FT-Delivery Point Contingency	<input type="checkbox"/>	Seller	<input type="checkbox"/>	Buyer
<input type="checkbox"/>	Transmission Contingent	<input type="checkbox"/>	Seller	<input type="checkbox"/>	Buyer
<input type="checkbox"/>	Other transmission contingency				

(Specify: _____)

Contract Quantity:

As a load-following Transaction, the Contract Quantity will be the hourly loads reported by Buyer associated with (either or both of) the Load Asset(s) listed below, which represent the loads of ultimate customers taking service under Buyer's Default Service Tariff:

- ? Load Asset 1737 – Buyer's Residential and Small C&I Default Service customer group, including rate classes RD-1, RD-2, RD-4, GD-1, and GD-6.
- ? Load Asset 1095 - Buyer's Medium and Large C&I Default Service customer group, including rate classes GD-2, GD-3, GD-4, GD-5 and SD.

Buyer shall estimate the total hourly loads associated with the above Load Asset(s) based upon typical load profiles developed for each customer rate class, actual metered data as available and Buyer's actual total hourly system load. Buyer shall use commercially reasonable efforts to report to both ISO-NE and Seller the amount of the estimated hourly loads, including distribution and local transmission losses, by 1300 hours of the second following Business Day, or at such other time as may be required by ISO-NE or NEPOOL Market Rules and Procedures. Within 45 days after the end of each month, Buyer shall re-estimate the hourly loads based upon actual metered data for the given month and report such revised hourly estimates to both ISO-NE and Seller for such month. The hourly load adjustments shall be priced at the Contract Price in effect during the month Product was delivered.

Delivery Point:

Product sold pursuant to this confirmation letter is to be delivered to the West Central Massachusetts Zone, the location of loads being served under this Transaction.

Contract Price:

\$/MWh for Residential and Small C&I / Load Asset 1737

June 2003	\$_____
July 2003	\$_____
August 2003	\$_____
September 2003	\$_____
October 2003	\$_____
November 2003	\$_____

- and/or -

\$/MWh for Medium and Large C&I / Load Asset 1095

June 2003	\$_____
July 2003	\$_____
August 2003	\$_____
September 2003	\$_____
October 2003	\$_____
November 2003	\$_____

Energy Price: _____

Other Charges: _____

Delivery Period: Hour Ending ("HE") 0100 June 1, 2003 through HE 2400 November 30, 2003.

Special Conditions:

It is understood that Seller is a member of NEPOOL and is a signatory to the NEPOOL Agreement or has made arrangements with a NEPOOL Participant to provide settlement services for the duration of the Transaction set forth in this confirmation letter. The provision of Product under this Transaction is subject to the provisions of the NEPOOL Agreement.

The obligations of Party A and Party B are subject to and conditioned upon Party A securing the Massachusetts DTE's approval of the retail rates pursuant to this Transaction, which Party A will use its best efforts to obtain. Party A will immediately send written notice to Party B as soon as it is notified by the Massachusetts DTE that the retail rates have been either approved or rejected.

Scheduling:

Seller shall have all scheduling and bidding rights associated with Load Serving Entities under the NEPOOL Agreement for the Load Asset(s) served pursuant to this confirmation letter.

Option Buyer: _____

Option Seller: _____

Type of Option: _____

Strike Price: _____

Premium: _____

Exercise Period: _____

This confirmation letter is being provided pursuant to and in accordance with the Master Power Purchase and Sale Agreement dated _____ (the "Master Agreement") between Party A and Party B, and constitutes part of and is subject to the terms and provisions of such

Confirmation Letter

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Master Agreement. Terms used but not defined herein shall have the meanings ascribed to them in the Master Agreement.

Fitchburg Gas and Electric Light Company

[Party B]

Name: _____

Name: _____

Title: _____

Title: _____

Phone No: _____

Phone No: _____

Fax: _____

Fax: _____

APPENDIX C: DEFAULT SERVICE POWER CONTRACT

**DEFAULT SERVICE POWER CONTRACT BETWEEN
FITCHBURG GAS AND ELECTRIC LIGHT COMPANY
AND
(DEFAULT SERVICE SUPPLIER)**

ARTICLE 1

General Terms and Conditions

1.1 General Purpose

This Default Service Power Contract (the "Power Contract") dated as of _____, 2003 is by and between Default Service Supplier (the "Seller") and Fitchburg Gas and Electric Light Company ("FG&E", the "Buyer"). Pursuant to this Power Contract, Seller will supply firm full-requirements service as necessary to serve (all or a specified share of) the Buyer's Default Service loads associated with the Load Assets listed in Section 1.2 during the term of this Power Contract.

1.2 Availability and Term

Sales under this Power Contract by Seller are available to Buyer only for resale to retail customers who are taking service from Buyer under Buyer's retail Default Service tariff, whose loads are reported to NEPOOL under the following Load Assets for each customer group.

- ? Load Asset 1737 – Buyer's Residential and Small C&I Default Service customer group, including rate classes RD-1, RD-2, RD-4, GD-1, and GD-6.
- ? Load Asset 1095 - Buyer's Medium and Large C&I Default Service customer group, including rate classes GD-2, GD-3, GD-4, GD-5 and SD.

This Power Contract covers sales to Buyer for the supply obligation period of June 1, 2003 through November 30, 2003.

1.3 Obligations of the Parties

Seller will provide firm full-requirements service for loads reported by Buyer which accurately represent the loads of all customers in (either or both) customer groups which have elected to take retail service under Buyer's retail Default Service tariff. Buyer will file this Power Contract with the Massachusetts Department of Telecommunications and Energy ("DTE").

Buyer shall estimate the total hourly loads associated with the Load Asset(s) listed in Section 1.2 based upon typical load profiles developed for each customer rate class, actual metered data as available and Buyer's actual total hourly system load. Buyer shall use commercially reasonable efforts to report to both ISO-NE and Seller the amount of the estimated hourly loads, including distribution and local transmission losses, by 1300 hours of the second following Business Day, or at such other time as may be required by ISO-NE or NEPOOL Market Rules and Procedures. Within 45 days after the end of each month, Buyer shall re-estimate the hourly loads based upon actual metered data for the given month and report such revised hourly estimates to both ISO-NE and Seller for such month. The hourly load adjustments shall be priced at the Contract Price in effect during the month service was delivered.

Seller assumes the obligation of providing Renewable Energy Certificates ("RECs") that comply with the requirements of the RPS regulations for the load served under this Power Contract in accordance

with the Renewable Portfolio Standards established in Massachusetts, which standards are specified in 225 CMR 14.00. Although RECs may be purchased after the fact, Seller's obligations hereunder will not be fulfilled until required NEPOOL GIS Certificates are transferred to FG&E's GIS account.

This Power Contract will terminate of its own accord on November 30, 2003 and may not be terminated prior to that date by either the Buyer or the Seller. Its terms shall remain in effect beyond such termination date in order to complete billing and payment of any transaction occurring during the term of this Power Contract.

1.4 Rights and Approvals

The obligations of the Seller and the Buyer are subject to and conditioned upon securing and retaining all rights and approvals necessary in order to permit service hereunder, and each party agrees to use its best efforts to secure and retain all such rights and approvals which may be required from regulatory authorities of competent jurisdiction.

1.5 Continuity of Service

Seller shall provide firm, load-following power for delivery to ultimate customers taking service under Buyer's Default Service tariff. The obligations and responsibilities associated with providing service under this Power Contract shall be transferred to Seller via an Ownership Share for Load, utilizing the NEPOOL Asset Registration Process, for the Load Asset(s) listed under Section 1.2. Seller's obligations include, but are not limited to, the Real-Time Load Obligations, ICAP/UCAP Obligations, Regulation Obligations, Operating Reserve Charges, RMR Operating Reserve Charges, Emergency Energy charges, Inadvertent Energy Revenue Charges, ISO Schedule 2 Charges, ISO Schedule 3 Charges, Day-Ahead Energy Market Charges, and Real-Time Energy Market Charges at the West Central Massachusetts zone, the location of Buyer's Default Service customers. Seller is responsible for all components of Locational Marginal Prices including the Energy Component, Loss Component, and Congestion Component. Interruption of service shall only be allowed for Buyer's inability to accept and deliver power to its retail customers and for events of force majeure.

1.6 Delivery Point

Sales under this Power Contract are to be delivered to the West Central Massachusetts Zone, the location of Buyer's Default Service loads.

1.7 Dispatch

It is understood that the Seller is a member of the New England Power Pool ("NEPOOL") and is a signatory to the NEPOOL Agreement or has made an arrangement with a NEPOOL Participant to provide settlement services for the duration of this Power Contract. This Power Contract is subject to the provisions of the NEPOOL Agreement. The dispatch provisions shall be in accordance with the NEPOOL Agreement, as amended from time to time.

1.8 Billings and Payment

(a) All bills shall be rendered monthly in such reasonable detail as the Buyer may request. All bills shall be due and payable within five (5) days of presentation. In the event of a dispute as to the amount of any bill, the Buyer will notify the Seller of the amount in dispute, and the Buyer will pay to the Seller the entire amount of the bill, including the disputed amount. The Seller shall refund, with simple interest at the rate described in paragraph (c), any portion of the disputed amount ultimately found to be

incorrect. In the event adequate billing data are not available, bills may be rendered on an estimated basis subject to prompt corrective adjustment when such data are received.

(b) The Buyer shall not have the right to challenge any bill, invoice or statement or bring any court or administrative action of any kind questioning the same or seeking refunds after a period of 12 months from the date it is rendered. In the case of a bill, invoice, or statement containing estimates, the Buyer shall not have the right to challenge its accuracy after a period of 12 months from the date it is adjusted to reflect the actual amounts due.

(c) When all or part of any bill shall remain unpaid for more than five (5) days from receipt by the Buyer, the Buyer shall pay to the Seller simple interest at two percent over the then prime rate offered by Fleet Bank, its successors or assigns, with such interest to be computed on the unpaid amount from the date of rendering to the date final payment is received.

1.9 Indemnification

Each party shall indemnify and save the other party harmless from and against all costs and damages incurred by reason of bodily injury, death, or damage to property caused by, or sustained on, each of its own facilities. However, each of the parties shall be solely responsible for, and shall bear all costs of claims by its own employees, contractors, or agents, no matter where such event occurs, and each of the parties shall be solely responsible for, and shall bear all costs of claims by its own employees, contractors or agents arising under, and covered by, any workmen's compensation law.

1.10 Force Majeure

The Seller and the Buyer shall use due diligence to perform their obligations under this Power Contract, but conditions may arise which prevent or delay performance by a party because of causes beyond that party's reasonable control including, without limiting the generality of the foregoing, flood, earthquake, fire, explosion, epidemic, war, riot, civil disturbance, labor trouble, strike, sabotage, and restraints by court or public authority which by exercise of due diligence and foresight a party could not be expected to avoid. If a party is rendered unable to fulfill any obligations by reason of such causes, it shall be excused from performing to the extent it is prevented or delayed from so doing, but shall exercise due diligence to correct such inability with all reasonable dispatch, and shall not be liable for injury, damage, or loss resulting from such inability. However, settlement of strikes and labor disturbances shall be wholly within the discretion of the affected party. In no event will economic hardship be construed as a force majeure event.

1.11 Dispute Resolution

The Seller and the Buyer shall attempt in good faith to resolve any disputes that may arise under this Power Contract. In the event that the Seller and the Buyer are unable to resolve any such dispute within 30 days of the date on which the dispute arises, they shall have recourse to mediation, arbitration, or other alternative dispute resolution device of their mutual selection. If the parties cannot agree on an alternative dispute resolution device, they shall submit the dispute to arbitration. Any arbitration shall be by a single arbitrator selected by the parties.

1.12 Assignability

This Power Contract for the sale and purchase of capacity, energy and ancillary services shall inure to the benefit of, and shall bind the successors of the parties thereto, but shall not be assignable without the written consent of the other party, which consent shall be at the sole discretion of such other party.

1.13 Security

Security will be in accordance with the NEPOOL Financial Assurances Policy as modified from time to time. The Buyer may request security at any time during the term of this Power Contract to assure the Seller's performance under this Power Contract, which security may be covered by a cash deposit, letter of credit or corporate guarantee from an investment grade company. The amount of the security shall not exceed 25% of the full value of the Power Contract. The intent of the security is to assure Seller's performance at the Contract Prices in Section 2.2 for the volume of transactions under this Power Contract. Buyer shall provide detailed documentation regarding the volume of transactions and its exposure to increased costs should the Seller default. Seller shall, within 10 days provide the requested security. If Seller disputes the security requested by the Buyer, Seller shall notify buyer of such dispute within the 10-day period. The parties shall immediately submit the dispute to arbitration. The parties acknowledge that time is of the essence in resolving security disputes. The Buyer reserves the right to offset payments due to Seller against security requirements in this Section 1.13.

1.14 Communications

Any notice, demand or request provided for in this Power Contract shall be deemed to be properly given or made if set forth in writing and delivered, or sent by first class mail postage prepaid, by facsimile or electronic mail to FG&E or to the Default Service Supplier, to the contacts identified, at the addresses listed below:

To FG&E:
Mr. David K. Foote
Senior Vice President
Fitchburg Gas and Electric
Light Company
6 Liberty Lane West
Hampton, NH 03842-1720
Telephone: (603) 773-6430
Facsimile: (603) 773-6630
E-mail: foote@unitil.com

To Default Service Supplier:
Contact Name: _____
Contact Title: _____
Company Name: _____

Address: _____

Telephone: _____
Facsimile: _____
E-mail: _____

1.15 Effect of Federal and State Laws

The obligations of the Seller and the Buyer hereunder are subject to any present and future Federal and State laws, regulations, orders, or other regulations duly promulgated.

1.16 Applicable Laws

This Power Contract shall be interpreted in accordance with the laws of the Commonwealth of Massachusetts.

ARTICLE II **Rate Provisions**

2.1 Charges

The Buyer shall pay monthly to the Seller the product of the monthly price per kWh listed in Section 2.2 below times the sum of all retail kWh validly assigned to the customers (in either or both customer groups) taking service under the Buyer's Default Service tariff (as reported to NEPOOL or ISO-NE) in and for each month during the term of this Power Contract.

2.2 Monthly Default Service Contract Prices

For all Default Service loads (on behalf of either or both customer groups) the firm requirements price shall be as follows. Note: Actual pricing will be according to the terms resulting from the RFP process.

	<u>Residential and Small C&I</u>	<u>Medium and Large C&I</u>
June, 2003	_____ ¢/kWh	_____ ¢/kWh
July, 2003	_____ ¢/kWh	_____ ¢/kWh
August, 2003	_____ ¢/kWh	_____ ¢/kWh
September, 2003	_____ ¢/kWh	_____ ¢/kWh
October, 2003	_____ ¢/kWh	_____ ¢/kWh
November, 2003	_____ ¢/kWh	_____ ¢/kWh

IN WITNESS HEREOF, the parties have caused this Default Service Power Contract to be executed by their respective authorized officials.

FITCHBURG GAS AND ELECTRIC LIGHT COMPANY

Date: _____

By: _____

Title: _____

("Default Service Supplier")

Date: _____

By: _____

Title: _____

APPENDIX D: DOER 110 REPORTS

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2003)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending February 2003)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	14,063	10,287,983	9	5,965	7,502	4,493,159	1	1,271
R-2					1,985	1,047,686		
R-3								
R-4	2	2,492						
R-5								
R-6								
G-0								
G-1	1,012	293,128			480	121,146	14	6,264
G-2	1,124	5,823,839	431	1,979,468			27	395,121
G-3	19	6,108,553	7	5,247,953			10	6,812,802
G-4	2	27,284						
G-5	15	147,351	2	3,260				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	31	66,615			7	3,389		
Street Lights	506	227,269	88	29,754			17	10,497
Energy Bank / Special Contract	1	3,842						
TOTAL	16,775	22,988,357	537	7,266,400	9,974	5,665,380	69	7,225,955

DOER - 110

Prepared By: Todd Diggins

Date: 03/15/03

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2003)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending January 2003)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	14,137	11,564,655	10	6,968	7,502	4,814,917	1	1,248
R-2					1,928	1,048,958		
R-3								
R-4	2	8,172						
R-5								
R-6								
G-0								
G-1	1,018	327,060			475	213,518	13	7,069
G-2	1,138	8,050,242	419	1,940,445			28	455,139
G-3	19	6,805,549	4	3,514,657			18	7,903,822
G-4	2	31,926						
G-5	15	120,484	2	2,292				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	6	9,009			5	3,164		
Street Lights	509	298,083	83	38,516			18	15,155
Energy Bank / Special Contract	1	7,306						
TOTAL	16,847	27,222,486	518	5,502,878	9,910	6,080,557	78	8,382,433

DOER - 110

Prepared By: Todd Diggins

Date: 02/17/03

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2002)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending December 2002)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	14,212	10,128,798	9	6,174	7,519	4,153,135	1	1,082
R-2					1,791	880,038		
R-3								
R-4	3	7,400						
R-5								
R-6								
G-0								
G-1	1,021	289,256			460	140,102	14	5,358
G-2	1,123	6,702,209	413	1,836,310			28	428,363
G-3	19	6,215,349	3	2,920,434			12	8,259,962
G-4	2	30,024						
G-5	15	85,276	1	57				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	38	132,289			7	6,362		
Street Lights	511	299,714	76	35,855	1	197	18	14,688
Energy Bank / Special Contract	1	37,745						
TOTAL	16,945	23,928,060	502	4,798,830	9,778	5,179,834	73	8,709,453

DOER - 110

Prepared By: Todd Diggins

Date: 01/13/03

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2002)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending November 2002)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	14,317	8,620,059	9	5,330	7,436	3,368,199	1	943
R-2					1,754	884,037		
R-3								
R-4	4	5,195						
R-5								
R-6								
G-0								
G-1	1,025	252,267			450	107,683	14	3,462
G-2	1,125	5,990,861	413	1,762,730			28	384,474
G-3	19	5,935,172	2	3,533,925			12	7,465,962
G-4	2	30,317						
G-5	16	55,500	1	41				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	41	130,014			4	1,862		
Street Lights	512	250,222	79	31,549			18	12,314
Energy Bank / Special Contract	1	66,561						
TOTAL	17,062	21,336,168	504	5,333,575	9,644	4,361,782	73	7,867,155

DOER - 110

Prepared By: Todd Diggins

Date: 12/15/02

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2002)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending October 2002)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	14,416	8,025,829	9	5,269	7,048	2,967,231	1	966
R-2					2,011	827,217		
R-3								
R-4	4	4,283						
R-5								
R-6								
G-0								
G-1	1,033	214,792			440	86,017	14	2,432
G-2	1,127	6,222,733	408	2,122,765			28	412,395
G-3	19	7,404,336	3	3,346,517			12	8,009,338
G-4	2	35,249						
G-5	16	49,958	1	44				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	42	139,030			4	1,320		
Street Lights	538	220,065	80	24,481			18	9,693
Energy Bank / Special Contract	1							
TOTAL	17,198	22,316,275	501	5,499,076	9,503	3,881,785	73	8,434,824

DOER - 110

Prepared By: Todd Diggins

Date: 11/15/02

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2002)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending September 2002)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	14,529	9,779,908	12	5,643	6,904	3,477,723	1	1,133
R-2					2,008	1,038,010		
R-3								
R-4	3	4,252						
R-5								
R-6								
G-0								
G-1	1,041	243,428			432	101,485	14	2,385
G-2	1,139	6,978,474	401	1,981,667	2	740	28	429,387
G-3	19	8,368,782	3	4,123,856			11	6,916,411
G-4	2	42,138						
G-5	17	65,340	1	15				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	41	146,529			4	1,068		
Street Lights	515	224,930	80	27,514			17	10,776
Energy Bank / Special Contract	1							
TOTAL	17,307	25,853,780	497	6,138,696	9,350	4,619,026	71	7,360,092

DOER - 110

Prepared By: Todd Diggins

Date: 10/15/02

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2002)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending August 2002)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	14,572	10,883,616	9	5,711	6,722	3,712,849	1	1,302
R-2					2,146	1,155,967		
R-3								
R-4	3	3,795						
R-5								
R-6								
G-0								
G-1	1,051	265,174			422	112,503	14	2,615
G-2	1,141	7,283,303	397	2,146,267			27	464,392
G-3	20	9,018,694	3	4,114,907			11	6,862,587
G-4	2	50,596						
G-5	17	71,030	1	35				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	40	134,945			4	1,407		
Street Lights	519	205,682	74	23,527			17	10,235
Energy Bank / Special Contract	1	2,029						
TOTAL	17,366	27,918,864	484	6,290,447	9,294	4,982,726	70	7,341,131

DOER - 110

Prepared By: Todd Diggins

Date: 9/16/02

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2002)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending July 2002)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	14,642	10,173,780	10	5,888	6,582	3,325,731	1	1,256
R-2					2,171	1,039,114		
R-3								
R-4	3	3,952						
R-5								
R-6								
G-0								
G-1	1,063	263,264			418	112,628	14	2,462
G-2	1,147	7,087,484	389	2,061,128	1	1,176	27	455,059
G-3	20	8,225,087	3	4,302,362			11	7,421,533
G-4	2	41,871						
G-5	17	58,891	1	39				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	40	127,982	1	500	4	1,457		
Street Lights	514	177,630	74	21,126			17	8,796
Energy Bank / Special Contract	1	1,989						
TOTAL	17,449	26,161,931	478	6,391,044	9,176	4,480,107	70	7,889,106

DOER - 110

Prepared By: Todd Diggins

Date: 8/15/02

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2002)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending June 2002)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	14,731	8,116,336	9	5,130	6,442	2,607,694	1	954
R-2					2,204	856,435		
R-3								
R-4	3	4,124						
R-5								
R-6								
G-0								
G-1	1,069	220,696			414	82,513	14	2,399
G-2	1,149	6,123,182	379	1,757,532			26	384,420
G-3	20	7,848,744	3	3,769,063	1	71,456	10	6,107,558
G-4	2	41,264						
G-5	17	51,450	1	42				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	42	106,969	1	5,106	4	1,147		
Street Lights	521	161,430	73	19,478			16	7,706
Energy Bank / Special Contract	1							
TOTAL	17,555	22,674,195	466	5,556,352	9,065	3,619,245	67	6,503,037

DOER - 110

Prepared By: Todd Diggins

Date: 7/16/02

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2002)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending May 2002)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	14,820	8,202,470	11	5,252	6,330	2,692,860	1	985
R-2					2,220	904,402		
R-3								
R-4	3	3,755						
R-5								
R-6								
G-0								
G-1	1,073	231,659			409	85,783	12	2,690
G-2	1,154	6,124,652	372	1,658,999			27	409,922
G-3	21	8,508,394	3	3,905,500	1	93,589	10	6,188,888
G-4	2	23,450						
G-5	17	56,426	1	39				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	40	109,702	2	4,342	3	924		
Street Lights	517	186,338	72	22,365			16	9,010
Energy Bank / Special Contract	1	2,127						
TOTAL	17,648	23,448,973	461	5,596,497	8,963	3,777,558	66	6,611,495

DOER - 110

Prepared By: Todd Diggins

Date: 6/11/02

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2002)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending April 2002)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	14,890	8,655,728	11	4,291	6,236	2,820,710	1	960
R-2		795			2,225	925,745		
R-3								
R-4	3	4,683						
R-5								
R-6								
G-0								
G-1	1,077	267,088			398	120,574	13	3,405
G-2	1,156	6,180,650	364	1,622,690			27	403,896
G-3	21	8,201,823	4	2,985,427	1	152,189	10	5,963,517
G-4	2	34,392						
G-5	17	71,537	1	45				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	40	116,236	2	4,624	2	575		
Street Lights	520	225,320	71	26,891			16	10,508
Energy Bank / Special Contract	1	39,033						
TOTAL	17,727	23,797,285	453	4,643,967	8,862	4,019,794	67	6,382,286

DOER - 110

Prepared By: Todd Diggins

Date: 5/14/02

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2002)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending March 2002)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	15,023	8,622,596	11	4,973	6,164	2,816,986	2	2,254
R-2		527			2,182	900,054		
R-3								
R-4	3	5,577						
R-5								
R-6								
G-0								
G-1	1,049	276,147			375	118,512	12	3,885
G-2	1,191	6,146,842	376	1,540,151			24	256,527
G-3	21	7,366,709	4	2,536,297	1	88,717	9	5,828,265
G-4	2	32,067						
G-5	17	77,816	1	59				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	43	116,982	2	5,397	2	623		
Street Lights	522	204,706	73	24,544			16	9,984
Energy Bank / Special Contract	1	5,130						
TOTAL	17,872	22,855,099	467	4,111,421	8,724	3,924,892	63	6,100,915

DOER - 110

Prepared By: Todd Diggins

Date: 4/12/02

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2002)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending February 2002)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	15,167	9,830,452	10	5,169	6,118	3,136,013	2	2,485
R-2	0	3,729			2,058	941,146		
R-3								
R-4	3	5,923						
R-5								
R-6								
G-0								
G-1	1,053	297,897			369	124,226	11	4,225
G-2	1,205	6,448,618	360	1,603,090	4	939	23	235,985
G-3	21	6,803,599	4	1,019,102	1	123,392	10	5,069,943
G-4	2	15,968						
G-5	17	104,448	1	62				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	35	117,398	1	302	3	5,258		
Street Lights	520	228,886	77	28,125			15	10,032
Energy Bank / Special Contract	1							
TOTAL	18,024	23,856,917	453	2,655,850	8,553	4,330,975	61	5,322,670

DOER - 110

Prepared By: Todd DigginsDate: 3/14/02

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2002)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending January 2002)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	15,290	11,778,442	9	4,210	6,117	3,556,332		
R-2		1,717			1,917	966,558		
R-3								
R-4	3	7,622						
R-5								
R-6								
G-0								
G-1	1,062	288,087			368	135,508	7	2,654
G-2	1,204	7,312,333	349	1,752,082			15	180,596
G-3	21	9,775,470	4	781,262	1	108,973	5	4,350,599
G-4	2	38,395						
G-5	17	117,427			1	45		
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	38	116,979	1	462	4	5,060		
Street Lights	522	290,587	79	37,695			8	10,129
Energy Bank / Special Contract	1							
TOTAL	18,160	29,727,058	442	2,575,711	8,408	4,772,476	35	4,543,979

DOER - 110

Prepared By: Todd Diggins

Date: 2/15/02

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2001)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending December 2001)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	15,318	9,388,058	36	5,086	6,006	2,771,271		
R-2		492,481			1,925	282,609		
R-3								
R-4	3	5,450						
R-5								
R-6								
G-0								
G-1	1,070	338,061	3	223	359	104,516	7	1,785
G-2	1,213	6,604,543	332	1,431,994	18	6,641	15	138,830
G-3	28	8,985,259	4	594,563	1	202,798	5	3,732,391
G-4	2	31,040						
G-5	17	65,368	1	56				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	54	158,463	3	1,370	2	3,938		
Street Lights	522	288,888	74	32,542	1	10	8	7,062
Energy Bank / Special Contract	1	4,836						
TOTAL	18,228	26,362,447	453	2,065,835	8,312	3,371,783	35	3,880,068

DOER - 110

Prepared By: _Todd Diggins_____

Date: ___1/14/01_____

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2001)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending November 2001)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	15,500	8,369,714	13	3,861	5,929	2,392,131		
R-2	1,826	666,977						
R-3								
R-4	3	4,735						
R-5								
R-6								
G-0								
G-1	1,076	254,018	2	167	354	83,711		
G-2	1,215	6,368,235	332	1,231,573	16	18,283	3	102,269
G-3	27	9,845,666	4	552,660	1	135,804	5	3,841,596
G-4	2	39,754						
G-5	17	39,597	1	60				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	55	163,745	3	1,392	2	4,882		
Street Lights	517	273,631	75	29,815				
Energy Bank / Special Contract	1	44,796						
TOTAL	20,239	26,070,868	430	1,819,527	6,302	2,634,811	8	3,943,865

DOER - 110

Prepared By: _Todd Diggins_____

Date: ___12/13/01_____

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2001)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending October 2001)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	15,739	8,287,514	13	4,126	5,803	2,335,021		
R-2	1,676	745,660						
R-3								
R-4	3	4,018						
R-5								
R-6								
G-0								
G-1	1,096	244,596	2	10	340	87,717		
G-2	1,230	6,560,260	319	1,719,333	15	31,490	1	693
G-3	26	14,559,682	4	414,181	1	134,873	4	1,937,237
G-4	2	39,099						
G-5	17	53,138	1	26				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	55	180,606	3	1,158	2	3,505		
Street Lights	554	236,138	75	23,913				
Energy Bank / Special Contract	1							
TOTAL	20,399	30,910,710	417	2,162,747	6,161	2,592,606	5	1,937,930

DOER - 110

Prepared By: Todd Diggins

Date: 11/15/01

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2001)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending September 2001)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	15,536	9,794,291	11	3,220	5,663	2,501,211		
R-2	1,986	884,595						
R-3								
R-4	3	3,764						
R-5								
R-6								
G-0								
G-1	1,106	282,500			322	92,260		
G-2	1,237	7,062,491	322	1,673,628	10	9,329	1	686
G-3	27	12,836,893	4	267,527	1	129,711	4	1,654,940
G-4	2	40,181						
G-5	17	64,027	1	9				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	53	188,384	3	2,695	2	3,098		
Street Lights	533	214,359	75	34,572				
Energy Bank / Special Contract	1	50,607						
TOTAL	20,501	31,422,092	416	1,981,651	5,998	2,735,609	5	1,655,626

DOER - 110

Prepared By: Todd Diggins

Date: 10/11/01

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2001)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending August 2001)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	15,662	10,501,577	7	5,390	5,501	2,636,166		
R-2	2,015	955,153						
R-3								
R-4	3	3,343						
R-5								
R-6								
G-0								
G-1	1,113	305,416	1	114	320	111,592		
G-2	1,248	7,713,015	318	1,814,015				
G-3	27	16,722,811	4	7,695	1	583,701		
G-4	2	50,353						
G-5	17	58,969	1	11				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	53	168,625	3	2,361	2	3,022		
Street Lights	540	210,147	72	32,989				
Energy Bank / Special Contract	1							
TOTAL	20,681	36,689,409	406	1,862,575	5,824	3,334,480	0	0

DOER - 110

Prepared By: Todd Diggins

Date: 9/12/01

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Division of Energy Resources
Form DOER - 110 (2001)

Company Name: Unitil - Fitchburg Gas & Electric

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending July 2001)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	15,806	10,088,506	10	3,143	5,299	2,388,699		
R-2	2,060	892,752						
R-3								
R-4	3	3,668						
R-5								
R-6								
G-0								
G-1	1,124	213,513			296	101,662		
G-2	1,256	7,039,585	315	1,741,046				
G-3	31	13,532,904	5	492,852				
G-4	2	45,876						
G-5	17	58,169	1	2				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	54	126,993	3	2,416	2	2,087		
Street Lights	534	173,682	71	27,414				
Energy Bank / Special Contract	1	26,019						
TOTAL	20,888	32,201,667	405	2,266,874	5,597	2,492,448	0	0

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2001)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending June 2001)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	15,966	9,138,644	7	6,691	5,167	2,137,832		
R-2	2,066	825,474						
R-3								
R-4	3	3,149						
R-5								
R-6								
G-0								
G-1	1,130	318,528	1	125	285	88,401		
G-2	1,266	7,066,443	308	1,627,140				
G-3	31	14,446,848	5	458,034				
G-4	2	47,189						
G-5	17	50,153	1	1				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	61	181,787						
Street Lights	538	169,596	73	28,266				
Energy Bank / Special Contract	1	16,587						
TOTAL	21,081	32,264,397	395	2,120,258	5,452	2,226,233	0	0

DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST

Division of Energy Resources

FORM

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2001)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending May 2001)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	16,083	8,151,989	6	3,516	5,066	1,997,282		
R-2	2,032	692,951						
R-3								
R-4	3	3,361						
R-5								
R-6								
G-0								
G-1	1,140	266,519			276	76,390		
G-2	1,268	6,728,921	304	1,477,654				
G-3	31	16,065,161	5	556,796				
G-4	2	50,608						
G-5	17	51,728	1	2				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	61	145,739						
Street Lights	536	184,132	72	29,339				
Energy Bank / Special Contract	1							
TOTAL	21,174	32,341,109	388	2,067,306	5,342	2,073,672	0	0

DOER - 110

Prepared By: Todd Diggins Date: 6/12/01

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Division of Energy Resources
Form DOER - 110 (2001)

Company Name: Unitil - Fitchburg Gas & Electric

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending April 2001)

Customer Rate Class	Incumbent Generation						Competitive Generation	
	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	16,309	9,500,437	12	8,815	4,944	2,320,757		
R-2	1,865	752,778						
R-3								
R-4	3	4,786						
R-5								
R-6								
G-0								
G-1	1,147	278,394	1	4,903	268	85,499		
G-2	1,275	6,770,368	290	1,417,628	2	1,165		
G-3	31	13,854,616	5	498,084				
G-4	2	29,519						
G-5	17	95,272	1	10				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	60	153,959						
Street Lights	538	227,343	71	36,450				
Special Contract	1	25,299						
TOTAL	21,248	31,692,771	380	1,965,890	5,214	2,407,421	0	0

DOER - 110

Prepared By: Todd Diggins

Date: 5/15/01

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Division of Energy Resources
Form DOER - 110 (2001)

Company Name: Unitil - Fitchburg Gas & Electric

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending March 2001)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	16,412	10,066,196	8	5,304	4,834	2,502,619		
R-2	1,857	713,721						
R-3								
R-4	3	6,068						
R-5								
R-6								
G-0								
G-1	1,150	305,920			267	81,651		
G-2	1,274	7,205,699	290	1,295,603				
G-3	31	14,569,628	5	588,665				
G-4	2	28,619						
G-5	17	124,224	1	2				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	57	152,282						
Street Lights	541	216,898	74	34,249				
Special Contract	1	1,029						
TOTAL	21,345	33,390,284	378	1,923,823	5,101	2,584,270	0	0

DOER - 110

Prepared By: Todd Diggins

Date: 4/15/01

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Division of Energy Resources
Form DOER - 110 (2001)

Company Name: Unitil - Fitchburg Gas & Electric

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending February 2001)

	Incumbent Generation						Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	16,596	11,041,200			4,840	2,668,056		
R-2	1,670	724,038						
R-3								
R-4	3	6,389						
R-5								
R-6								
G-0								
G-1	1,154	347,890			264	113,813		
G-2	1,284	7,360,177	275	1,271,280				
G-3	31	13,978,821	5	748,406				
G-4	2	15,732						
G-5	17	140,898	1	2				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	54	139,927						
Street Lights	547	233,350	74	38,555				
Special Contract								
TOTAL	21,358	33,988,421	355	2,058,243	5,104	2,781,869	0	0

DOER - 110

Prepared By: Todd Diggins

Date: 3/14/01

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Division of Energy Resources

Company Name: Unitil - Fitchburg Gas & Electric

Form DOER - 110 (2001)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending January 2001)

Customer Rate Class	Incumbent Generation						Competitive Generation	
	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (Variable Rate) (c)	kWh Used by Default Service Custs. for Month (Variable Rate) (d)	Number of Default Service Customers (Fixed Rate) (e)	kWh Used by Default Service Custs for Month (Fixed Rate) (f)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	17,124	12,953,684		1,780,138	4,967	1,307,187		
R-2	1,571	813,384						
R-3								
R-4	3	6,897						
R-5								
R-6								
G-0								
G-1	1,234	398,355		47,082	268	58,830		
G-2	1,454	8,246,380	346	1,355,508				
G-3	36	17,433,926	7	569,760				
G-4	2	33,051						
G-5	17	175,720	1	1				
G-6								
G-7								
T-0								
T-1								
T-2								
T-4								
Farms	52	151,184						
Street Lights	552	306,765	72	49,639				
Special Contract	1	2,700					1	138,816
TOTAL	22,046	40,522,044	426	3,802,128	5,235	1,366,017	1	138,816

DOER - 110

Prepared By: Todd Diggins

Date: 2/14/01

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Company Name: Unitil - Fitchburg Gas & Electric

Division of Energy Resources

Form DOER - 110 (2000)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending December 2000)

	Incumbent Generation				Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (c)	kWh Used by Default Service Customers for Month (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	17,290	10,700,999	4,870	2,527,086		
R-2	1,536	631,370	2			
R-3						
R-4	7	7,312				
R-5						
R-6						
G-0						
G-1	1,179	332,777	254	109,022		
G-2	1,312	7,593,368	274	1,130,950		
G-3	40	15,601,793	6	722,670		
G-4	2	30,226				
G-5	17	89,087	1	3		
G-6						
G-7						
T-0						
T-1						
T-2						
T-4						
Farms	54	165,504				
Street Lights		155,005		44,525		
Special Contract					1	63,833
TOTAL	21,437	35,307,441	5,407	4,534,256	1	63,833

DOER - 110

Prepared By: Todd Diggins

Date: 1/15/01

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Company Name: Unitil - Fitchburg Gas & Electric

Division of Energy Resources

Form DOER - 110 (2000)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending November 2000)

	Incumbent Generation				Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (c)	kWh Used by Default Service Customers for Month (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	17,387	8,994,531	4,882	2,016,660		
R-2	1,474	526,057				
R-3						
R-4	2	3,786				
R-5						
R-6						
G-0						
G-1	1,176	251,458	256	74,392		
G-2	1,328	7,073,325	297	1,090,334		
G-3	32	16,372,108	5	670,990		
G-4	2	31,660				
G-5	17	58,291	1	16		
G-6						
G-7						
T-0						
T-1						
T-2						
T-4						
Farms	55	177,398				
Street Lights	545	263,642	66	36,415		
Special Contract					1	46,460
TOTAL	22,018	33,752,256	5,507	3,888,808	1	46,460

DOER - 110

Prepared By: Todd Diggins

Date: 12/15/00

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Company Name: Unitil - Fitchburg Gas & Electric

Division of Energy Resources

Form DOER - 110 (2000)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending October 2000)

	Incumbent Generation				Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (c)	kWh Used by Default Service Customers for Month (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	17,296	9,069,351	4,785	1,543,638		
R-2	1,496	553,877				
R-3						
R-4	2	516				
R-5						
R-6						
G-0						
G-1	1,175	265,378	246	48,105		
G-2	1,310	7,204,336	279	1,073,433		
G-3	34	15,701,073	6	789,780		
G-4	2	32,407				
G-5	17	49,595	1	15		
G-6						
G-7						
T-0						
T-1						
T-2						
T-4						
Farms	54	176,409				
Street Lights		228,248		24,797		
Special Contract	1	15,102			1	72,814
TOTAL	21,387	33,296,291	5,317	3,479,769	1	72,814

DOER - 110

Prepared By: Todd Diggins

Date: 11/16/00

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Company Name: Unitil - Fitchburg Gas & Electric

Division of Energy Resources

Form DOER - 110 (2000)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending September 2000)

	Incumbent Generation				Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (c)	kWh Used by Default Service Customers for Month (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	18,706	10,320,126	3,304	1,424,948		
R-2	1,661	643,022				
R-3						
R-4	3	3,679				
R-5						
R-6						
G-0						
G-1	1,195	274,579	205	60,016		
G-2	1,371	7,591,302	217	1,183,270		
G-3	38	16,940,133	1	66,420		
G-4	2	35,699				
G-5	17	57,147	1	27		
G-6						
G-7						
T-0						
T-1						
T-2						
T-4						
Farms	53	164,891				
Street Lights	552	226,538	58	44,724		
Special Contract	2	48,030			1	34,917
TOTAL	23,600	36,305,145	3,786	2,779,405	1	34,917

DOER - 110

Prepared By: Todd Diggins

Date: 10/17/00

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Company Name: Unitil - Fitchburg Gas & Electric

Division of Energy Resources

Form DOER - 110 (2000)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending August 2000)

	Incumbent Generation				Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (c)	kWh Used by Default Service Customers for Month (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	19,202	10,423,822	3,406	1,388,394		
R-2	874	626,332	9	8,679		
R-3						
R-4	3	3,360				
R-5						
R-6						
G-0						
G-1	1,222	276,614	201	76,098		
G-2	1,396	7,741,151	187	1,155,767		
G-3	40	18,562,464	2	82,427		
G-4	3	37,962				
G-5	17	61,281	1	6		
G-6						
G-7						
T-0						
T-1						
T-2						
T-4						
Farms	53	128,177				
Street Lights	557	220,167	47	19,055		
Special Contract						
TOTAL	23,367	38,081,330	3,853	2,730,427	0	0

DOER - 110

Prepared By: Todd Diggins

Date: 09/15/00

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Company Name: Unitil - Fitchburg Gas & Electric

Division of Energy Resources

Form DOER - 110 (2000)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending July 2000)

	Incumbent Generation				Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (c)	kWh Used by Default Service Customers for Month (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	19,243	10,782,917	3,336	1,400,821		
R-2	895	678,575	9	17,270		
R-3						
R-4	3	3,506				
R-5						
R-6						
G-0						
G-1	1,236	277,348	196	56,509		
G-2	1,390	7,713,007	194	1,120,290		
G-3	42	15,096,921	3	77,347		
G-4	3	37,254				
G-5	17	60,180	1	11		
G-6						
G-7						
T-0						
T-1						
T-2						
T-4						
Farms	53	135,842				
Street Lights	563	176,712	46	16,104		
Special Contract						
TOTAL	23,445	34,962,262	3,785	2,688,352	0	0

DOER - 110

Prepared By: Todd Diggins

Date: 08/15/00

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Company Name: Unitil - Fitchburg Gas & Electric

Division of Energy Resources

Form DOER - 110 (2000)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending June 2000)

	Incumbent Generation				Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (c)	kWh Used by Default Service Customers for Month (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	19,379	10,029,600	3,382	1,282,895		
R-2	913	634,050	9	18,660		
R-3						
R-4	3	4,166				
R-5						
R-6						
G-0						
G-1	1,235	220,996	189	51,525		
G-2	1,388	7,703,240	197	996,288		
G-3	37	19,249,089	2	86,400		
G-4	3	41,225				
G-5	17	55,515	1	11		
G-6						
G-7						
T-0						
T-1						
T-2						
T-4						
Farms	51	129,609				
Street Lights	567	174,288	46	15,902		
Special Contract	1	794				
TOTAL	23,594	38,242,572	3,826	2,451,681	0	0

DOER - 110

Prepared By: Todd Diggins

Date: 07/14/00

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Company Name: Unitil - Fitchburg Gas & Electric

Division of Energy Resources

Form DOER - 110 (2000)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending May 2000)

	Incumbent Generation				Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (c)	kWh Used by Default Service Customers for Month (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	19,387	9,109,434	3,361	1,231,570		
R-2	940	578,574	8	15,405		
R-3						
R-4	3	4,311				
R-5						
R-6						
G-0						
G-1	1,252	238,620	183	68,729		
G-2	1,426	7,058,874	199	946,049		
G-3	31	16,401,510	1	78,211		
G-4	7	33,470				
G-5	17	61,101	1	16		
G-6						
G-7						
T-0						
T-1						
T-2						
T-4						
Farms	51	155,028				
Street Lights		199,455	44	17,291		
Special Contract	1	378,182				
TOTAL	23,115	34,218,558	3,797	2,357,271	0	0

DOER - 110

Prepared By: Todd Diggins

Date: 06/14/00

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Company Name: Unitil - Fitchburg Gas & Electric

Division of Energy Resources

Form DOER - 110 (2000)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending April 2000)

	Incumbent Generation				Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (c)	kWh Used by Default Service Customers for Month (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	19,262	9,865,301	3,337	1,379,002		
R-2	961	612,959	8	19,898		
R-3						
R-4	3	4,980				
R-5						
R-6						
G-0						
G-1	1,199	321,206	171	55,389		
G-2	1,435	7,139,236	200	951,839	0	0
G-3	36	14,656,997	1	1,782		
G-4	3	22,836				
G-5	17	81,196	1	14		
G-6						
G-7						
T-0						
T-1						
T-2						
T-4						
Farms	49	154,917				
Street Lights	567	230,143	48	20,281		
Special Contract	4	771,093				
TOTAL	23,536	33,860,864	3,766	2,428,205	0	0

DOER - 110

Prepared By: Todd Diggins

Date: 05/15/00

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Company Name: Unitil - Fitchburg Gas & Electric

Division of Energy Resources

Form DOER - 110 (2000)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending March 2000)

	Incumbent Generation				Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (c)	kWh Used by Default Service Customers for Month (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	19,436	10,682,849	3,279	1,478,394		
R-2	1,047	580,528	10	24,769		
R-3						
R-4	3	5,267				
R-5						
R-6						
G-0						
G-1	1,205	326,900	163	94,994		
G-2	1,462	7,658,360	192	1,025,658		0
G-3	33	17,552,906	2	120,804		
G-4	3	21,790				
G-5	17	115,711	1			
G-6						
G-7						
T-0						
T-1						
T-2						
T-4						
Farms	50	160,044				
Street Lights	581	228,800	45	21,527		
Special Contract	4	945,257				
TOTAL	23,841	38,278,412	3,692	2,766,146	0	0

DOER - 110

Prepared By: Todd Diggins

Date: 04/17/00

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Company Name: Unitil - Fitchburg Gas & Electric

Division of Energy Resources

Form DOER - 110 (1999)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending February 2000)

	Incumbent Generation				Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (c)	kWh Used by Default Service Customers for Month (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	19,591	12,259,576	3,312	1,748,263	1	786
R-2	1,037	667,846	12	39,919		
R-3						
R-4	3	6,858	4			
R-5						
R-6						
G-0						
G-1	1,216	277,165	188	81,820	13	5,565
G-2	1,475	7,767,654	196	739,630	18	173,889
G-3	33	16,534,521	2	181,904		
G-4	3	19,188				
G-5	18	169,056	2	-486		
G-6						
G-7						
T-0						
T-1						
T-2						
T-4						
Farms	39	389,572				
Street Lights	581	243,782	40	9,137	9	16,330
Special Contract	4	1,082,182				
TOTAL	24,000	39,417,399	3,756	2,800,187	41	196,570

DOER - 110

Prepared By: Todd Diggins

Date: 02/15/00

**DOER - 110 INVESTOR OWNED UTILITY DATA REQUEST
FORM**

Company Name: Unitil - Fitchburg Gas & Electric

Division of Energy Resources

Form DOER - 110 (1999)

Standard Offer, Default, and Competitive Generation Customers as of the last day of the month: (Month ending January 2000)

	Incumbent Generation				Competitive Generation	
Customer Rate Class	Number of Std. Offer Service Customers (a)	kWh Used by Std. Offer Customers for Month (b)	Number of Default Service Customers (c)	kWh Used by Default Service Customers for Month (d)	Number of Competitive Generation Customers (g)	kWh of Competitive Generation Used for Month (h)
R-1	18,999	12,966,356	3,009	1,632,711	1	893
R-2	1,027	644,171	9	34,889		
R-3						
R-4	3	7,083				
R-5						
R-6						
G-0						
G-1	1,188	460,701	138	79,457	14	6,255
G-2	1,468	7,923,171	183	810,979	18	184,009
G-3	32	15,300,284				
G-4	3	18,579				
G-5	17	127,699	1	486		
G-6						
G-7						
T-0						
T-1						
T-2						
T-4						
Farms						
Street Lights	644	313,959	39	9,213	9	19,191
Special Contract	4	1,090,598				
TOTAL	23,385	38,852,601	3,379	2,567,735	42	210,348

DOER - 110

Prepared By: Todd Diggins

Date: 02/15/00